

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K  
CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

October 19, 2005

**Date of report (Date of earliest event reported)**

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**SEI Investments Company**

(Exact name of registrant as specified in its charter)

Pennsylvania  
**(State or other jurisdiction  
of incorporation)**

0-10200  
**(Commission  
File No.)**

23-1707341  
**(I.R.S. Employer  
Identification No.)**

1 Freedom Valley Drive  
Oaks, Pennsylvania 19456  
**(Address of principal executive offices) (Zip Code)**

(610) 676-1000  
**(Registrants' telephone number, including area code)**

Not applicable  
**(Former name or former address, if changed since last report)**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Item 2.02. Results of Operations and Financial Condition.**

On Wednesday, October 19, 2005, SEI Investments Company issued a press release announcing its financial and operating results for the third quarter ended September 30, 2005. A copy of the press release is furnished as Exhibit 99.1 and incorporated in this Item 2.02 by reference.

**Item 9.01. Financial Statements and Exhibits.**

(c) Exhibits.

99.1 Press Release dated October 19, 2005 of SEI Investments Company relating to financial and operating results for the third quarter ended September 30, 2005.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SEI Investments Company

By: /s/ Dennis J. McGonigle

Dennis J. McGonigle  
Chief Financial Officer

Date: October 19, 2005

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**EXHIBIT INDEX**

**Exhibit Number**

**Description**

99.1	Press Release dated October 19, 2005 of SEI Investments Company, financial and operating results for the third quarter ended September 30, 2005.
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## NEWS FROM SEI

For Immediate Release

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**SEI Reports Third-Quarter 2005 Results**  
**Net Income up 8%, Revenues Increase 12%**

**OAKS, Pa., October 19, 2005** — SEI Investments Company (NASDAQ:SEIC) today announced financial results for third-quarter 2005, reporting increases in revenues, net income and earnings per share, compared to the corresponding period in 2004.

**Consolidated Overview**

(In thousands, except earnings per share)

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,		
	2005	2004	%	2005	2004	%
Revenues	<b>\$193,659</b>	\$172,978	12%	<b>\$569,420</b>	\$509,301	12%
Net Income Before Taxes	<b>76,677</b>	71,227	8%	<b>214,874</b>	197,678	9%
Net Income	<b>49,196</b>	45,407	8%	<b>137,089</b>	126,020	9%
Diluted Earnings Per Share	<b>\$ .48</b>	\$ .43	12%	<b>\$ 1.32</b>	\$ 1.19	11%

“We continue to be pleased with our results, especially since we are in the heart of the build phase of our new strategies”, said Alfred P. West, Jr., SEI Chairman and CEO.

“These investments promise to both transform our company, giving us even larger markets for growth, as well as provide our clients with increased opportunities for success. In the long run, we are firm in our belief that these investments will position us to grow future revenues and profits more rapidly.”

## Summary of Third-Quarter and Year-to-Date Results by Business Segment

(In thousands)	For the Three Month Period Ended September 30,			For the Nine Month Period Ended September 30,		
	2005	2004	%	2005	2004	%
<b>Private Banking and Trust:</b>						
Revenues	\$ 67,793	\$ 69,360	(2%)	\$ 211,721	\$ 218,137	(3%)
Operating Profit	\$ 23,582	\$ 29,674	(21%)	\$ 76,173	\$ 86,805	(12%)
Operating Margin	35%	43%		36%	40%	
<b>Investment Advisors:</b>						
Revenues	53,142	45,967	16%	151,205	132,198	14%
Operating Profit	28,978	24,995	16%	80,820	72,305	12%
Operating Margin	55%	54%		53%	55%	
<b>Enterprises:</b>						
Revenues	22,004	18,347	20%	62,939	50,617	24%
Operating Profit	9,721	8,112	20%	28,447	23,168	23%
Operating Margin	44%	44%		45%	46%	
<b>Money Managers:</b>						
Revenues	22,707	20,523	11%	64,081	56,471	13%
Operating Profit	3,362	3,573	(6%)	10,223	10,457	(2%)
Operating Margin	15%	17%		16%	19%	
<b>Investments in New Businesses:</b>						
Revenues	28,013	18,781	49%	79,474	51,878	53%
Operating Loss	(4,131)	(4,747)	13%	(15,004)	(13,760)	(9%)
Operating Margin	(15%)	(25%)		(19%)	(27%)	
<b>Consolidated Segment Totals:</b>						
Revenues	\$193,659	\$172,978	12%	\$569,420	\$509,301	12%
Operating Profit	\$ 61,512	\$ 61,607	—	\$180,659	\$178,975	1%
Operating Margin	32%	36%		32%	35%	

### Third-Quarter Business Commentary:

- Private Banking & Trust lagged year-ago levels on revenues and profits, due primarily to previously reported losses in the mutual fund services business during the 2nd half of 2004.
- The Investment Advisors, Enterprises, Money Managers and Investments in New Businesses segments reported revenue gains, versus year-ago levels. This was fueled by stronger capital markets and, in most segments, new sales.
- Consolidated operating margins lagged year-ago levels, due primarily to increased rate of investment and operational spending necessary to deliver new company strategies and solutions, as well as costs directly associated with new revenue.
- Assets under management grew by \$7.9 billion during the 3rd quarter to \$138.5 billion. This growth included \$5.5 billion from the unconsolidated affiliate and \$2.4 billion from the business segments.
- In the 3rd quarter, SEI purchased 1,124,000 shares of its common stock for \$41.9 million.

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## Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM EDT on Wednesday, October 19, 2005. Investors may listen to the call at [www.seic.com](http://www.seic.com), or listen at [www.earnings.com](http://www.earnings.com), a service of CCBN. The call may also be accessed at numerous financial services web sites including AOL, Motley Fool and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 798076.

## About SEI

SEI (NASDAQ:SEIC) is a leading global provider of asset management services and investment technology solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of the period ending September 30, 2005, through our subsidiaries and partnerships in which we have a significant interest, SEI administers \$321.7 billion in mutual fund and pooled assets, manages \$138.5 billion in assets, and operates 22 offices in 12 countries. For more information, visit [www.seic.com](http://www.seic.com).

Many of our responses may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

**SEI INVESTMENTS COMPANY**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands, except per share data)

	Three Months Ended September 30,	
	2005	2004
Revenues	<b>\$ 193,659</b>	\$ 172,978
Operating and development expenses	99,633	78,961
Sales and marketing expenses	32,514	32,410
General and administrative expenses	8,212	7,054
Income before interest and taxes	<b>53,300</b>	54,553
Equity in earnings of unconsolidated affiliate	20,956	11,859
Net (loss) gain on investments	(130)	439
Interest income	1,979	1,184
Interest expense	(369)	(497)
Other income	941	3,689
Income before taxes	<b>76,677</b>	71,227
Income taxes	27,481	25,820
Net income	<b>\$ 49,196</b>	\$ 45,407
Diluted earnings per common share	<b>\$ .48</b>	\$ .43
Shares used to calculate diluted earnings per common share	<b>102,595</b>	104,968
Basic earnings per common share	<b>\$ .49</b>	\$ .44
Shares used to calculate basic earnings per common share	<b>99,814</b>	102,904



**SEI INVESTMENTS COMPANY**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands, except per share data)

	Nine Months Ended September 30,	
	2005	2004
Revenues	<b>\$569,420</b>	\$509,301
Operating and development expenses	<b>291,140</b>	232,289
Sales and marketing expenses	<b>97,621</b>	98,037
General and administrative expenses	<b>25,331</b>	22,651
Income before interest and taxes	<b>155,328</b>	156,324
Equity in earnings of unconsolidated affiliate	<b>53,818</b>	31,542
Net gain on investments	<b>219</b>	4,730
Interest income	<b>5,739</b>	3,021
Interest expense	<b>(1,171)</b>	(1,628)
Other income	<b>941</b>	3,689
Income before taxes	<b>214,874</b>	197,678
Income taxes	<b>77,785</b>	71,658
Net income	<b>\$137,089</b>	\$126,020
Diluted earnings per common share	<b>\$ 1.32</b>	\$ 1.19
Shares used to calculate diluted earnings per common share	<b>103,560</b>	106,041
Basic earnings per common share	<b>\$ 1.36</b>	\$ 1.21
Shares used to calculate basic earnings per common share	<b>100,792</b>	103,736

**SEI INVESTMENTS COMPANY**  
**CONDENSED BALANCE SHEETS**  
(In thousands)

	<u>September 30, 2005</u>	<u>December 31, 2004</u>
<b>Assets</b>		
Cash and short-term investments	\$ 133,709	\$ 216,966
Restricted Cash	10,003	14,386
Receivables	118,872	108,795
Other current assets	13,788	15,532
	<hr/>	<hr/>
Total current assets	276,372	355,679
Property and Equipment, net	115,049	113,640
Investments available for sale	51,999	39,817
Capitalized Software, net	100,430	55,830
Other assets	62,251	50,509
	<hr/>	<hr/>
Total assets	<b>\$ 606,101</b>	<b>\$ 615,475</b>
	<hr/>	<hr/>
<b>Liabilities</b>		
Current liabilities	\$ 137,726	\$ 163,569
Long-term debt	9,000	14,389
Long-term deferred gain	—	1,472
Deferred income taxes	50,018	32,103
<b>Shareholders' Equity</b>	<b>409,357</b>	<b>403,942</b>
	<hr/>	<hr/>
Total liabilities and shareholders' equity	<b>\$ 606,101</b>	<b>\$ 615,475</b>
	<hr/>	<hr/>

**SEI Investments Business Segments**

(In thousands)

**Three Months ended Sep. 30,****Nine Months ended Sep. 30,****2005****2004****2005****2004****Private Banking and Trust:**

## Revenues

Investment processing fees

54,952

54,381

172,668

166,602

Fund processing fees

4,283

6,247

13,367

25,288

Investment management fees

8,558

8,732

25,686

26,247

**Total Revenues**

67,793

69,360

211,721

218,137

Operating and development expenses

35,831

30,217

108,655

101,300

Sales and marketing expenses

8,380

9,469

26,893

30,032

Operating Profit

23,582

29,674

76,173

86,805

Operating Margin

35%

43%

36%

40%

**Investment Advisors:**

## Revenues

53,142

45,967

151,205

132,198

Operating and development expenses

18,076

13,785

51,611

38,124

Sales and marketing expenses

6,088

7,187

18,774

21,769

Operating Profit

28,978

24,995

80,820

72,305

Operating Margin

55%

54%

53%

55%

**Enterprises:**

## Revenues

22,004

18,347

62,939

50,617

Operating and development expenses

6,796

5,502

19,010

13,751

Sales and marketing expenses

5,487

4,733

15,482

13,698

Operating Profit

9,721

8,112

28,447

23,168

Operating Margin

44%

44%

45%

46%

**Money Managers:**

## Revenues

22,707

20,523

64,081

56,471

Operating and development expenses

15,716

13,517

43,433

35,491

Sales and marketing expenses

3,629

3,433

10,425

10,523

Operating Profit

3,362

3,573

10,223

10,457

Operating Margin

15%

17%

16%

19%

**Investments in New Businesses:**

## Revenues

28,013

18,781

79,474

51,878

Operating and development expenses

23,214

15,940

68,431

43,623

Sales and marketing expenses

8,930

7,588

26,047

22,015

Operating Loss

(4,131)

(4,747)

(15,004)

(13,760)

Operating Margin

(15%)

(25%)

(19%)

(27%)

**Consolidated Segment Totals:**

## Revenues

\$ 193,659

\$ 172,978

\$ 569,420

\$ 509,301

Operating and development expenses

99,633

78,961

291,140

232,289

Sales and marketing expenses

32,514

32,410

97,621

98,037

Operating Profit

\$ 61,512

\$ 61,607

\$ 180,659

\$ 178,975

Operating Margin

32%

36%

32%

35%

General and Administrative expenses

8,212

7,054

25,331

22,651

Income from Operations

\$ 53,300

\$ 54,553

\$ 155,328

\$ 156,324

Operating Margin

28%

32%

27%

31%

**SEI INVESTMENTS COMPANY**  
**ASSET BALANCES**  
(In millions)

	Sep. 30, 2004	Dec. 31, 2004	Mar. 31, 2005	Jun. 30, 2005	Sep. 30, 2005
<b>Private Banking and Trust:</b>					
Equity/Fixed Income prgms.	\$ 2,662	\$ 2,780	\$ 2,427	\$ 2,495	\$ 2,504
Collective Trust Fund prgm.	1,455	1,518	1,574	1,700	1,704
Liquidity funds	7,723	7,503	7,406	7,442	7,668
<b>Total assets under mgmt.</b>	<b>\$ 11,840</b>	<b>\$ 11,801</b>	<b>\$ 11,407</b>	<b>\$ 11,637</b>	<b>\$ 11,876</b>
Client assets under admin.	35,881	35,986	33,703	34,208	28,675
<b>Total assets under admin.</b>	<b>\$ 47,721</b>	<b>\$ 47,787</b>	<b>\$ 45,110</b>	<b>\$ 45,845</b>	<b>\$ 40,551</b>
<b>Investment Advisors:</b>					
Equity/Fixed Income prgms.	\$ 25,559	\$ 27,706	\$ 27,371	\$ 27,883	\$ 29,219
Collective Trust Fund prgm.	2,592	2,521	2,513	2,610	2,623
Liquidity funds	1,081	1,026	1,113	1,018	1,047
<b>Total assets under mgmt.</b>	<b>\$ 29,232</b>	<b>\$ 31,253</b>	<b>\$ 30,997</b>	<b>\$ 31,511</b>	<b>\$ 32,889</b>
<b>Enterprises:</b>					
Equity/Fixed Income prgms.	\$ 15,871	\$ 17,283	\$ 17,926	\$ 18,273	\$ 19,266
Collective Trust Fund prgm.	1,031	1,023	994	1,001	1,013
Liquidity funds	3,869	3,406	2,976	2,836	2,389
<b>Total assets under mgmt.</b>	<b>\$ 20,771</b>	<b>\$ 21,712</b>	<b>\$ 21,896</b>	<b>\$ 22,110</b>	<b>\$ 22,668</b>
<b>Money Managers:</b>					
Equity/Fixed Income prgms.	\$ 25	\$ 18	\$ 12	\$ 12	\$ 13
Collective Trust Fund prgm.	7,226	7,097	7,634	8,108	8,524
Liquidity funds	226	208	182	167	185
<b>Total assets under mgmt.</b>	<b>\$ 7,477</b>	<b>\$ 7,323</b>	<b>\$ 7,828</b>	<b>\$ 8,287</b>	<b>\$ 8,722</b>
Client assets under admin.	123,651	124,648	127,247	139,822	147,647
<b>Total assets under admin.</b>	<b>\$ 131,128</b>	<b>\$ 131,971</b>	<b>\$ 135,075</b>	<b>\$ 148,109</b>	<b>\$ 156,369</b>
<b>Investments in New Businesses:</b>					
Equity/Fixed Income prgms.	\$ 13,507	\$ 15,566	\$ 17,778	\$ 19,137	\$ 18,873
Liquidity funds	169	179	225	255	318
<b>Total assets under mgmt.</b>	<b>\$ 13,676</b>	<b>\$ 15,745</b>	<b>\$ 18,003</b>	<b>\$ 19,392</b>	<b>\$ 19,191</b>
Client assets under admin.	6,096	7,003	6,253	7,296	6,841
<b>Total assets under admin.</b>	<b>\$ 19,772</b>	<b>\$ 22,748</b>	<b>\$ 24,256</b>	<b>\$ 26,688</b>	<b>\$ 26,032</b>
<b>Unconsolidated Affiliate:</b>					
Equity/Fixed Income prgms.	\$ 26,835	\$ 32,556	\$ 33,781	\$ 37,740	\$ 43,192
<b>Consolidated:</b>					
Equity/Fixed Income prgms (A,B)	\$ 84,459	\$ 95,909	\$ 99,295	\$ 105,540	\$ 113,067
Collective Trust Fund prgm.	12,304	12,159	12,715	13,419	13,864
Liquidity funds (B)	13,068	12,322	11,902	11,718	11,607
<b>Total assets under mgmt.</b>	<b>\$ 109,831</b>	<b>\$ 120,390</b>	<b>\$ 123,912</b>	<b>\$ 130,677</b>	<b>\$ 138,538</b>
Client assets under admin.	165,628	167,637	167,203	181,326	183,163
<b>Total assets under admin.</b>	<b>\$ 275,459</b>	<b>\$ 288,027</b>	<b>\$ 291,115</b>	<b>\$ 312,003</b>	<b>\$ 321,701</b>

(A) Equity/Fixed Income programs include \$2,370 of assets invested in SEI's Asset Allocation Funds at 9/30/05

(B) In addition to the numbers presented, SEI also administers an additional \$4,800 in Funds of Funds assets (as of September 30, 2005) on which SEI does not earn an administration fee.